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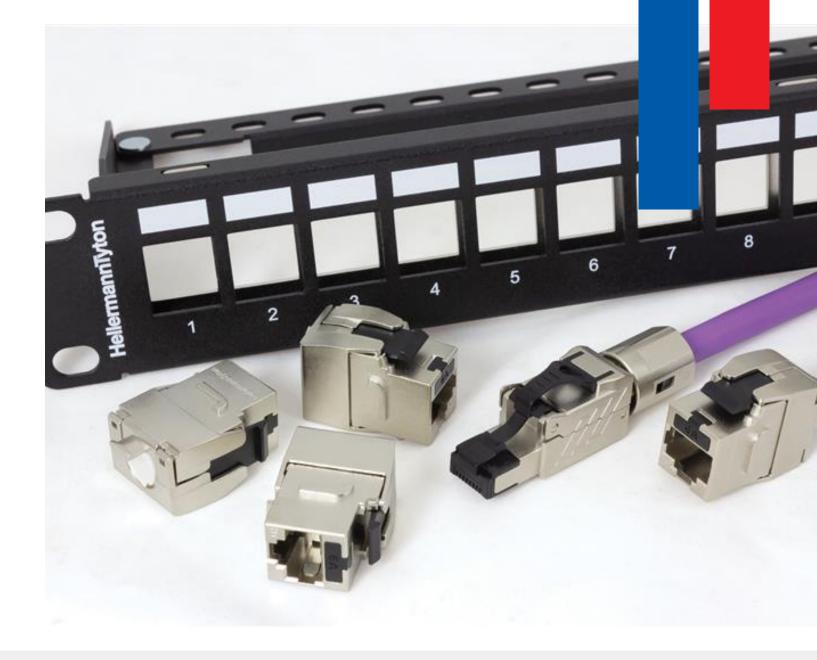
Issue No. 01

Date: Oct 22

HTC Series LAN is here...

Over the last two years, HellermannTyton Connectivity have been making changes to its structured cabling product range, and we are proud to announce our full streamlined copper connectivity range is here.

Firstly, we became the only manufacturer to stop producing CAT5e connectivity products, making CAT6 our minimum cabling standard. We have since re-designed our entire catalogue of CAT6 & CAT6A systems.



Consolidating features and performance required by various markets into fewer products has enabled us to reduce the number of raw components we manufacture. This not only helps to reduce our emissions but also financial overheads which have been passed down the chain creating a more competitive range.

Visit our website for more information



'Byte Size' is a regular Newsletter feature where our Product Management team get the chance to share very useful pieces of information on product, installation practices or market knowledge.

In this edition we take a back-to-basics look at the difference in copper cable constructions and explaining their construction abbreviations.

Download the document <u>here</u>

Do you want helpful information sheets on a particular subject? Let us know your FAQs directly - <u>Email the PM</u>



Find us at www.htdata.co.uk

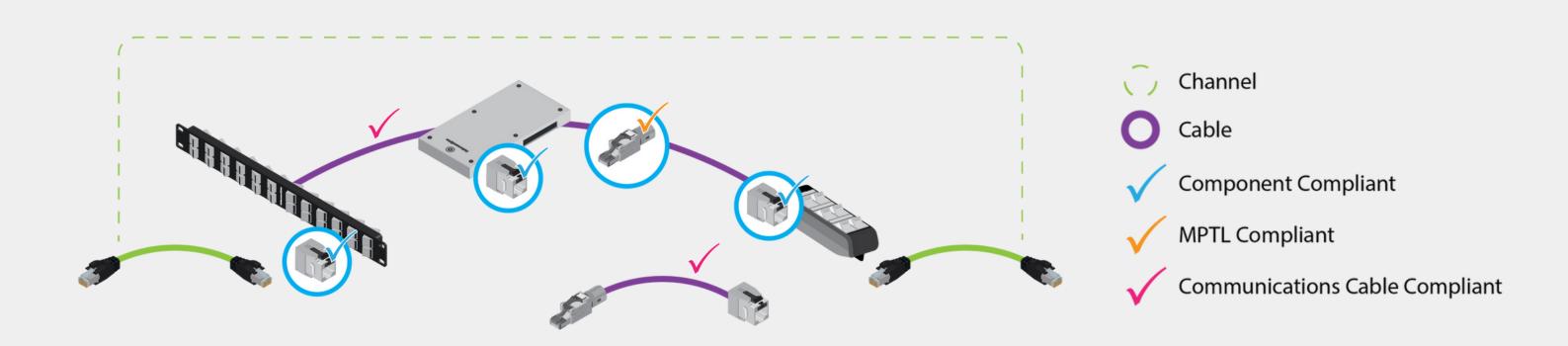
Component Compliance

HellermannTyton Connectivity has grown its reputation over the last three decades based on the quality, performance, and reliability of its structured cabling solutions.

In a saturated market it is important to ensure our product remains head and shoulders above the rest, which is why it is pivotal that the Category 6 and Category 6A HTC solutions are independently tested and verified by a reputable third-party test laboratory.

HellermannTyton Connectivity use both Force Technology and 3P Test. Both laboratories have served the structured cabling industry for many years and are known for their strict testing procedures, quality of their test equipment and high level of technical knowledge. We have chosen component level testing for the HTC range of Category 6 and Category 6A products. This proves our dedication for quality, performance, and reliability of our product solutions. It also guarantees true performance when installed correctly by an authorised installer.

Component level testing is the highest form of verification for performance you can achieve. If a product is certified as component compliant then it guarantees performance when installed correctly, whether it is part of a full HellermannTyton system or as part of an unwarranted hybrid solution. There is no way for a manufacturer to hide marginal or sub-standard products with component level testing.



You can read the full story behind independent testing by downloading the fact sheet from our website by clicking <u>here</u>

Our compliance certificates and full listings are freely available to view on both the Force Technology and 3P Test websites. Simply click on the logo's below.











Reference Site:

SKY Innovation Centre

HellermannTyton Connectivity are very proud to add the recently completed SKY Innovation Centre to our increasing list of high-profile projects.

Completed by our Authorised Installer Kinetic IT Ltd this project has over 5000 CAT6A and 1400 OS2/OM4 links.

You can read more about the products used on this project by downloading the reference site document <u>here</u>



Complete Copper Day Course:

Our classroom course is now back on, complete with updated content.

Next Classroom Dates:

The <u>Complete Copper Day Course</u> is for installers who wish to become authorised to install our CAT6/CAT6A systems and offer our 25-year system performance warranty.

To book onto this course you can either contact one of our distribution partners or email Shelley Moore at <u>Shelley.Moore@htdata.co.uk</u>

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Meet The Team

HellermannTyton Connectivity have a great team of people running the Internal Connectivity Product division. Between us we are responsible for all things within the LAN, Enterprise and Data Centre markets. In this edition we introduce you to our lead technical, development and support team members.



Nick Edwards

Product Manager

I joined HellermannTyton in March 2018, I have over a decade experience in the structured cabling industry most of which as a product manager for either manufacturing or distribution.



Hayley Mitchell-Faulkner

Business Development Manager

I have been at HellermannTyton for just over 12 years.

Although local to HQ I work remotely and spend most of my time on the road visiting clients.



Ronan McGarry

UK LAN Sales Manager

I have been with HellermannTyton for just shy of three decades.

I started out in the factory supervising the manufacturing of our connectivity products, before moving into a career in account management, looking after our channel partners.

I am globally responsible for our CAT6 and CAT6A copper systems alongside Enterprise and Data Centre fibre systems which include traditional fibre components, RapidNet and MTP solutions. I offer virtual and classroom installer training, CPDs, tech support, audits and site visits.

I am currently working on a new version of RapidNet and Fibre to the Desk solutions.

In my spare time I like to trail run having completed Man v Mountain in September I am now looking to complete my first ultramarathon distance of 50km. I also run my own foodie and grow your own website. As the Business Development Manager for our Internal Connectivity LAN portfolio, it is my responsibility to work with consultants, network designers, specifiers and end users.

I am accountable for the smooth delivery of projects and work with our clients to specify solutions that meet their networking needs, or where required engage product management to develop bespoke solutions.

I am a football enthusiast and Liverpool FC supporter. Today I am the UK LAN Sales Manager which means I have full responsibility for the sales and support strategy for our LAN connectivity portfolio.

I support customers across the board working with product management, sales and marketing to ensure our channel partners, approved installers and end users have their needs met.

In my spare time I enjoy spending time with the family, genealogy, gardening, hiking, travelling, exploring cities and history.



Enter for a chance to win an Apple iPad!

HellermannTyton

Thanks for working so hard installing our products.

Want to be in with a chance of winning an Apple iPad for Christmas?

Follow these steps to be entered into the prize draw...

1 - Upload a picture of your HTC LAN installations onto LinkedIn or Instagram.

2 - Follow HellermannTyton Connectivity on the social platform you have chosen to upload to.

3 - Tag HellermannTyton Connectivity &

use the hashtag below: #madetoconnect

Download our new app!

The HT Connect App from HellermannTyton is the perfect product information tool.

Using AR technology, you can view the NEW LAN range in a live environment.

